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About the Business Development and Training Services Department

The mission of the Eberly College of Business & Information Technology is to serve as a resource to business and industry. As a member of the Management Services Group, the Business Development and Training Services department helps to facilitate this mission by participating as an educational partner with the Commonwealth of Pennsylvania to provide employers with grant monies for training for new and existing employees.



In today's global economy, it is essential for companies to maintain the highest quality, standards, and employee performance. This can be accomplished through the Workforce and Economic Development Network (WEDnetPA) grant program and the Customized Job Training (CJT) grant program. Both provide millions of training dollars every year to qualified companies.

Why partner with IUP for Workforce Education?

A partnership with IUP's Business Development and Training Services department will help employers to plan and achieve training goals. With this partnership, companies can create training plans, access various training services, and apply for grant funding for reimbursement of training costs. IUP provides start-to-finish assistance in securing grants. We handle all grant application and administrative services.

What are the eligibility requirements?

Eligibility requirements for employers and employees vary according to the type of grant application. To learn more about eligibility requirements, click here to view information about [Grants](#) or [contact us](#) for more information.

My company meets the eligibility requirements. How do we get started?

Managers should closely examine their business environment to identify what kinds of training needs exist in the organization. Many employers obtain feedback from supervisors and other managers who are familiar with the business operations and can help to assess the current skills and future training needs of employees. Gathering this information will be the first step toward the development of a formal training plan. A training plan is required before grant applications can be made.

Can we tell other employers about these grant programs?

Absolutely. We are glad to assist any employer who would like more information about training grants and how these programs can benefit and enhance their training objectives.



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